



Frequently Asked Questions

Why Do I Need An Agent?

- As your agent, we will be in your corner twenty-four hours a day and support you any time. This includes a variety of things, both professionally and personally.
 - *Marketing you to teams and companies.*
 - Working with your former coaches and mentors to figure out how best to market your skills to teams and companies;
 - Develop a marketing package to submit to clubs;
 - Make direct contact with the decisions makers at professional teams and ensure that they know who you are and how you can help their program; and
 - Market you to companies for endorsements and appearance opportunities.
 - *To worry for you.*
 - Our #1 goal for our clients is to have them employed as a professional soccer player in an environment where they have an opportunity to achieve their goals, both professional and personal;
 - You worry about training and performing, we will worry about the rest;
 - Help you find employment or a university (if applicable) in the off-season;
 - Use our experience and knowledge to negotiate a contract on your behalf and get the best value for you as a player; and
 - Monitor the team's and your performance throughout the season to ensure compliance (on both sides) with the contract and enhance your opportunities for the following season.

How Much Control Do I Have In This Process?

- You have complete control – you are the boss!
 - We work for you. You determine the services that you want us to perform and exactly how you want us to perform those services
 - You have the final decision. It is our job to secure you options and opportunities – we leave the final decision to you.

How Much Do You Charge?

- We charge a commission on the contracts that we generate and/or negotiate on your behalf. This amount will never exceed 10%.
 - If you are already under contract with a professional team when you sign with us, we do not charge a commission. If we cannot increase your salary the following year, or present you with additional or different options, we do not charge a commission.
 - If we secure you housing as part of your contract, we do not charge a commission based on the value of that housing. Our commission is based only on the money you earn as a professional.
 - This commission does include any performance bonus salary you earn, as those are terms that we negotiate.
- If we travel outside the continental United States to negotiate your contract, we ask that you reimburse our travel expenses exclusive of our commission. We will clear this expense with you prior to incurring it.

How Long Does My Contract With You Last?

- A maximum of 30 days. You can cancel your contract with us at any time, for any reason. You are only required to give us 30 days notice to wrap up our representation. Importantly, we are still entitled to any money that we earned for you in negotiating that contract.
 - For instance, we place you with a team playing in the USL1 division, making \$2,000.00 per month. Even if you fire us immediately after signing the contract, you must give us 30 days to notify everyone involved that we are no longer your agent and to remove your information from our promotional materials. We are also entitled to percentage of your salary under that contract. We would not be entitled to any other salary you earn from that point forward.

How Do You Place Me With A Team?

- We will ask if you are limited by any specific geographic region and/or language.
 - Some players do not feel comfortable playing too far from their family, overseas, or in a country where English is not the primary language.
- We will ask if you have any special connection to any team, country, or geographic region and use those facts as marketing tools and leverage to place you with teams.
 - Some teams only want to employ players with local connections or who can speak a particular language.
- We will evaluate your skills and potential and contact teams where we feel you would be a good fit. We market you to various leagues, both in the United States and overseas, and attempt to

secure you a trial with a particular team. Once you are with a team, we stay in contact with you and the coaching staff to ensure you can make the most of the opportunity.